**Company Profile**

Please complete by using a PC.

# Contact details

|  |  |
| --- | --- |
| **Name of company:** |   |
| **Office address:** |   |
| **P.O. Box:** |   |
| **Town and postal code:** |   |
| **Country:** |   |
| **Person in charge of export:** |   |
| **Telephone:** |   |
| **Mobile:** |   |
| **E-mail:** |   |

|  |  |
| --- | --- |
| **Farm/Factory address:** |   |
| **Town and postal code:** |   |
| **GPS data:** |   |

# Company details

|  |
| --- |
| **Type of business (multiple selection possible)** |
| [ ]  Raw material producer  | [ ]  Processor  | [ ]  Trader  | [ ]  Exporter  |
| [ ]  Other, please specify: |   |

|  |  |
| --- | --- |
| **Legal form of your company:**  |   |
| **Year of foundation:** |   |
| **Total number of employees:** |   |
| **Thereof number of employees in administration:** |   |
| **Thereof number of employees in production:** |   |
| **Number of employees fluent in English:** |   |
| **Number of seasonal workers:** |  |

|  |
| --- |
| **Is your company partly or fully owned by the state?** |
| [ ]  No [ ]  Yes. Please specify: |   |

|  |
| --- |
| **Does your company have investors from foreign countries?** |
| [ ]  No [ ]  Yes. Please specify: |   |
| **Total turnover per year:** |
| [ ]  < € 500’000 | [ ]  € 500’000 to 1’000’000 |
| [ ]  € 1’000’000 to 5’000’000 | [ ]  > € 5’000’000 |

# Marketing tools

**Do you have a website?**

|  |  |
| --- | --- |
| [ ]  No [ ]  Yes. Please specify: |   |

**Do you have a company brochure to present your company to potential customers?**

[ ]  No [ ]  Yes

**Do those in charge of sales and export have personal business cards with their name and contact data?**

[ ]  No [ ]  Yes. Please attach the business cards of the main staff in charge of export.

# Export activities

|  |
| --- |
| **Are you already exporting?** |
| [ ]  No | [ ]  Yes |
| % of turnover in export: |   |
| **Does your company have any export certification?**

|  |  |
| --- | --- |
| [ ]  No [ ]  Yes. Please specify: |   |

**Are you already exporting to Europe?** |
| [ ]  No | [ ]  Yes |
| % of turnover in European export: |   |

|  |  |
| --- | --- |
| **How many customers do you have in Germany?**   |   |
| **How many customers do you have in other European countries?** |   |

# Trade fairs in Europe

|  |
| --- |
| **Have you attended any trade fairs in Europe in the past five years as a visitor?** |
| [ ]  No [ ]  Yes. Please specify: |   |
| **Have you attended any trade fairs in Europe in the past five years as an exhibitor?** |
| [ ]  No [ ]  Yes. Please specify: |   |

# Product details

|  |
| --- |
| **Are your products certified organic?** |
| [ ]  No [ ]  Yes. Please specify:(e.g. EU organic, USDA, JAS) |   |

|  |
| --- |
| **Main product** |
| Product name: |   |
| Short description: |   |
| Certification: |   |
| Annual production volume: |  |

|  |
| --- |
| **Other products** |
| Product name: |   |
| Short description: |   |
| Certification: |   |
| Annual production volume: |  |
| Product name: |   |
| Short description: |   |
| Certification: |   |
| Annual production volume: |  |
| Product name: |   |
| Short description: |   |
| Certification: |   |
| Annual production volume: |  |

**Logo of your company:**

**Pictures of your main products:**

|  |
| --- |
|  |

Name

|  |
| --- |
|  |

Position

|  |  |  |
| --- | --- | --- |
| Date |  | Signature & Stamp |

Please return this form to:

christoph.janensch@giz.de