

## At a glance

### Your company would like to take up activities in developing or emerging countries?

Services\* offered by the Business Scouts for German/European companies:

- Information and advice on financing and cooperation opportunities of German development cooperation
- Matchmaking with partners in the project countries
- Information material and events on sectors that strengthen local sustainable development
- Mentoring programmes with foreign companies
- Joint implementation of relevant projects of development cooperation together with GIZ

### You would like to offer your products/services in Europe or international supply chains?

Services\* of the Business Scouts for companies from the partner countries of the programme:

- Information and advice on financing and cooperation opportunities of German development cooperation
- Matchmaking with partners from Europe, for example through dialogue formats or company visits, study trips or trade fair visits
- Training and coaching for companies and employees, for example on sustainable entrepreneurship
- Accelerator programmes
- Mentoring programmes with German/European companies

\*The service portfolio varies depending on the location.

## Your contact in Cambodia

The Business Scout at the European Chamber of Commerce (EuroCham) Cambodia, Christoph Janensch, will be at your side from the first idea to the implementation of the project. He will support you in finding the optimal solution for your project and will advise you on the offers of German development cooperation. Focus areas in Cambodia:

- Agribusiness
- Food processing
- Waste management
- Tourism
- Niche products (e.g. handicrafts)



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Find your Business Scout:  
[www.bmz.de/bsfd](http://www.bmz.de/bsfd) or [app.leverist.de/advisors](http://app.leverist.de/advisors)



In cooperation with



On behalf of



Federal Ministry  
for Economic Cooperation  
and Development

Implemented by



## Business Scouts for Development

Your partner for a sustainable future

Networking.  
Investing.  
Developing.

**Are you looking for opportunities for sustainable economic engagement in new markets?**  
**The Business Scouts will put you in touch with the right partners.**

Whether you want to sustainably expand your business in **developing and emerging countries** or you want to prepare yourself for the increasing **social and ecological demands** of the global market: The Business Scouts for Development are at your side with advisory services, training and a broad network in **over 30 countries** around the world.

As your contact persons, the **Business Scouts** work integrated into business associations and chambers of industry and commerce in Germany and abroad, as well as integrated into structures of German development cooperation abroad. **On behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ)**, they provide advice to companies on sustainable economic engagement.

Services for companies



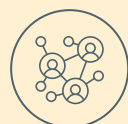
### Competent advice

Comprehensive overview of funding opportunities by German development cooperation that may be suitable for your planned activity



### Long-term support

Project support from the idea to the implementation, be it in the search for funding opportunities offered by development cooperation or suitable local business partners



### International networking

A global network that not only pools the expertise of around 80 Business Scouts, but also creates international synergies between companies, associations, and institutions

### Broad expertise

Since the Business Scouts are in direct contact with the private sector, the programme is able to respond quickly and innovatively to new topics and approaches. The topics of the Business Scouts are:

- Climate, energy, environment and H<sub>2</sub>
- Sustainable supply chain management
- Digitalisation
- Technical and vocational education and training
- Agribusiness and the food industry
- Skilled crafts and trades
- Health

